

## Kenneth Liggett

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**From:** Linda R Burleson <lburleson@ccmhospital.com>  
**Sent:** Thursday, December 21, 2017 2:41 PM  
**To:** Don Davis; Judy Garner; T. David Greer; Glen Jackson; Kenneth Liggett; Bobby Reese  
**Subject:** Fwd: radiology issues

**Importance:** High

--- Original message ---

**Subject:** radiology issues  
**From:** Jeff Huskey <jhuskey@ccmhospital.com>  
**Date:** Thursday, 12/21/2017 2:20 PM

An issue has occurred with some of our radiology equipment.

Radiology U arm has developed artefact in the plate. After service re-calibrated the unit it is no longer noticeable and has moved to the edges. We were informed that this is a temporary fix and should consider replacing and upgrade the U arm. It was purchased in 2011 and routinely the plate will last five years before it deteriorates. We are past that time. The repair to the U arm is estimated at \$118,000.00 and this price will give us the repair and upgrade with a five year warranty on everything associated with the U arm.

Another issue I have been exploring is our PAC's. It is running on windows XP program. This software is no longer supported and is also keeping us from being compliant with HIPPA and other security issues. A solution to fix this problem is very expensive. The cost to transfer all images, new server and data transfer comes to \$205,334.00. This would also come with a six year warranty on all parts, upgrades to software and Technical time.

Both projects come to a cost of \$323,334.00 the vendor (SouthWest X-ray) has secured an interest free loan for \$4490.75 a month for 72 months. This would be a positive expense for the cost report and would depend on our Medicare participants which usually runs around 70%. We would need to cash flow this for a period 18 months to receive the full benefit on the cost report.

These are two projects that needs our attention. When the plate on the U arm is completely deteriorated we will need to repair immediately with loss of revenue during this period. The upgraded PAC's is a necessity for us to meet meaningful use and HIPPA concerns in the future.

We have done business with the above vendor for several years and have a good relationship with them. I approached another vendor, Phillips, which declined to give a bid if we are considering SouthWest X-ray. Reason they stated was that they could not be competitive.

I know that there is a lot of questions on this matter. I can sign the agreement with the restriction pending board approval to lock in this bid but it needs to be done before the first

of the year. This will allow us to meet in January and make a final decision. If there are objection please let me know ASAP.

I will not be sending this to Jeff or Debra for input as they will be off the board at the end of the month.

Jeff Huskey

CEO

Clay County Memorial Hospital

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